

Investment Overview

Equity-First Private Capital · Lower to Middle Market

\$20M – \$500M

Typical Investment Size

\$8M – \$40M+

Target Company EBITDA

**6 Priority
Sectors**

High-ROIC Focus

3 – 7 Years

Target Hold Period

Venture Equities is an independent sponsor acquiring control, majority, and minority equity stakes in U.S. lower to middle market businesses. We partner with founders, management teams, and intermediaries to structure creative transactions that create durable, long-term value.

WHAT WE DO

- Control & majority equity acquisitions
- Minority equity with mgmt in place
- Platform investments & add-on M&A
- Buy-and-build consolidation
- PIPEs and special situations

INVESTMENT CRITERIA

- EBITDA of \$8M – \$40M+
- Minimum 5 years in business
- Double digit profit margins
- High ROIC — 20%+ (after-tax)
- Consistent free cash flow
- Defensible competitive position

PREFERRED SITUATIONS

- Founder transitions & liquidity
- Management-led buyouts
- Corporate carveouts
- Growth recapitalizations
- Minority equity w/ mgmt continuity
- Distressed & special situations

PRIORITY SECTORS

Specialty & Niche Mfg	Precision CNC / Defense OEM · Medical Device Sub-Assembly · Specialty Coatings
B2B Business Services	Route-Based Recurring Svcs · Testing & Inspection · Corporate Training & Prof Dev
Essential Healthcare	Specialty Physician Practices · Behavioral Health · Home Health / GLP-1 Adjacent
Environmental & Waste	Hazardous Waste Transport · Industrial Cleaning & Remediation · EHS Consulting
Technology-Enabled B2B	Vertical SaaS · Tech-Enabled Compliance Platforms · Proprietary Data & Analytics
Professional & Financial Svcs	RIA & Wealth Management · Insurance Distribution & MGA · CPA & Accounting Firms

Also pursuing: Specialty Environmental Engineering · Proprietary Niche Data Platforms · Defense Electronics (domestic supply chain)

We are equity investors. Every transaction begins with an ownership stake, whether control, majority, or minority. We underwrite the business, not the capital structure, and we hold real ownership in everything we do.

OUR TEAM



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